



A journey of personal discovery and professional learning

Date and time

Module 1: 16 - 17 September 2023

Module 2: 28 - 29 October 2023

Module 3: 09 - 10 December 2023

Assessment: 3 or 4 February 2024
(each day x 8 participants)

09.30 - 17.00 GST each day.

Delivery

From the comfort of your own home using Zoom.

Price

Early birds: 10% discount when you pay in full latest by 30 June 2023.

AED 23,364 + 5% VAT
(VAT applicable for UAE ONLY).

Standard Price for Virtual: AED 25,960 +5% VAT (VAT applicable for UAE ONLY) for all modules and the assessment day. Can be paid in 4 instalments.

Instalments for Virtual:

AED 6,490 + 5% VAT per module. Balance to be paid 4 weeks before each module.

Non-refundable deposit: AED 5,000 + 5% VAT is payable upon registration to the programme.

www.aoec.com/uae

Practitioner Diploma in Executive Coaching

Become a professional internal or external coach

Are you an experienced manager, trainer or consultant who wants to add executive coaching to your skill set? Or are you a coach seeking globally accredited coach training?

Whether you are looking to coach within an organisation or you will be working with external clients, the common denominator is that coaching is a skill that will bring about positive change for individuals and organisations. We work with you to discover your signature presence and through our unique experiential style, train you to become a qualified executive coach.

The executive coaching journey

Held over a series of 3 two-day modules plus an Assessment Day, participants work with the AoEC's comprehensive coaching model of Beginnings, Middles and Endings to mirror the executive coaching process.

By taking the Practitioner Diploma in Executive Coaching, you will discover how to:

- build strong, professional, client relationships based on trust, respect and rapport
- draw upon a significant body of psychologically grounded coaching skills to promote client development, encourage breakthrough and deepen understanding
- align coaching to the business and organisational context
- manage effective closure to exceed client, coach and stakeholder expectations

Module 1

Beginning: Engaging the client. You will:

- develop a clearer understanding of clarifying purpose and contracting between the person being coached, the coach and the stakeholder(s)
- practice with key coaching frameworks and models to work towards goals and objectives
- enhance listening and questioning skills in practice sessions with direct feedback

- start to develop a personal, unique coaching framework
- establish peer coaching relationships to promote coaching practice

Module 2

Middle: Deepening the understanding. You will:

- consider emotions in coaching
- clarify the boundaries of coaching and other management activities
- introduce creativity into coaching practice
- experience supervised coaching practice
- get a clear understanding of the importance of ethical guidelines and professional standards
- be alert to both explicit and tacit information and its impact on coaching outcomes

Module 3

Ending: Successful review and closure. You will:

- employ solutions-focused coaching tools to achieve beneficial outcomes for coachees
- understand coaching in a leadership or organisation context
- explore the role of challenge in coaching
- manage the 'psychology of endings' providing healthy closure for the colleague being coached, the coach and the stakeholder(s)

The assessment day

Evaluation: Closure and ongoing development. This day consists of:

- a presentation of each participant's unique and developing Coaching Framework and Model (their 'signature presence')
- submission of a reflective essay on your personal learning journey
- a live demonstration of your coaching that is evaluated against ICF and EMCC based criteria

Course outline

The design of each module and the style of facilitation emulate the coaching process and relationship. We focus on how to establish the relationship, how to facilitate deeper understanding and awareness of the person being coached and how to close coaching relationships and contracts.

In addition to the modules the programme includes:

- three group mentor coaching sessions and three one-to-one mentor coaching sessions to support the development of coaching competencies
- participation in three small group discussions-one after each of the three modules to deepen understanding
- completion of an online programme providing further development and support
- having a minimum of two practice clients throughout the programme and log of at least 10 hours of coaching practice by the end of the programme
- one thirty-minute tutorial in advance of the Assessment day
- successful participation in and completion of the work for the Assessment day

Accreditation

This is a diploma level programme: on completion you will receive a certificate of attendance from the AoEC.

Graduating from this programme will provide you with:



International Coaching Federation (ICF)
Represents 60 Accredited Coach Specific Training Hours (ACSTH).

Please note that we are in the process of converting from ICF ACSTH accreditation of our Practitioner Diploma to the new ICF Level 1 accreditation. This will take effect from 2023.



European Mentoring and Coaching Council (EMCC)
Practitioner level. For more detailed information see the EMCC website.



Association for Coaching (ACA)
Accredited Award in Coach Training. For more detailed information see the Association for Coaching website.

For further information please contact:

Leila Rezaiguia MA Chartered MCIPD, PCC, ORSC, NLP, STC
Head of AoEC UAE / Co-Founder & Managing Partner, Kompas
leila.rezaiguia@aoec.com
+971 (0) 55 327 3331

